

THE NAYAX PULSE

Attending to our customers, tending to each other



The Corner Office

A word from our CTO, David Ben-Avi, regarding our newest product



Celebrate!!

Introducing DOT!

Our most recent addition to the Nayax portfolio is DOT, a new QR/Barcode Reader that provides payment flexibility from both paper, smartphone and tablet displays. DOT is based on the compact "Onyx" and is designed with internal LED illumination for improved scanning performance. It is built for fast and simple integration with Nayax VPOS Touch, Onyx and Fusion devices. It supports very broad barcode formats (1D, 2D and Postal) allowing fast detection with wide-angle view and helps boost our customers sales with a new, simple scan-and-go option. The use of DOT, Nayax's new QR/Barcode reader will allow customers to integrate our cross-market Loyalty Program, as well as build meaningful customer relationships.

Co-written by Yaron Dolev, VP Product Engineer



Send a birthday greeting to our friends below!

1.7 - Daniel Rohberg
3.7 - Alaa Khier
3.7 - Nir Aharoni
6.7 - Boris Nishlyuk
8.7 - Goren Nechemia
9.7 - Philippe Berrebi
9.7 - Ran Hasson
12.7 - Tomer Ben David
13.7 - David Slutsky
14.7 - Maayan Sheleg
16.7 - Dana Yalon Kramer
16.7 - Gilad Hirsch
16.7 - Michael Toolchinsky
16.7 - Oded Frenkel
17.7 - Mitchell Craven
18.7 - Candice Winkler
18.7 - Daniel Nguyen
19.7 - Lev Shomri
21.7 - Lev Merkushin
21.7 - Moshe Lellouche
22.7 - Barak Sandach
26.7 - Leon Jakoei
26.7 - Shiran Lev
28.7 - Sergey Kuzinets
29.7 - Duane Davis
29.7 - Natsuko Hemmi
30.7 - Jeffrey Coles
30.7 - Tim Bell

Congrats to all on their work anniversaries!

Keren Sharir - 7 Years
Liz Harrex-Perks - 1 Year
Mickey Atiyas - 5 Years
Yigal Akry - 1 Year
Zachary K Greenberg - 4 Years
Alex Yeretksy - 2 Years
Oded Frenkel - 5 Years
Tzipi Halevy - 5 Years
Ernesto Campos - 1 Year
Polina Barnir - 1 Year
Jake Hinson - 1 Year
Jonathan Reinhold - 9 Years
Efrat Kallai Tamler - 4 Years
Daniel Rohberg - 2 Years
Loreta Alperavich - 3 Years

To all our people who came back from leave of absence (due to COVID) this month – Great to have you back – we missed you!



New Customer Win!



We're excited to announce another flagship customer – Canteen, the largest vending company in the United States, is now working with Nayax. **And like many of our very large customers (eg. Selecta, Nespresso, café+co), what we can publicly say about them is limited.**

However, we wanted to share this news with Nayax employees, as it's clear that corporate customers such as Canteen see the value of Nayax in their operations and choose us over the competition. We're obviously doing something right!

Currently we have a signed agreement with Canteen for an initial proof of concept deployment of 15,000 VPOS Touches. The devices are being deployed across the US in airports, offices and universities via their 6 divisions, with over 100 branches nationwide. Following a successful deployment, a Master Agreement is in place for a minimum of an additional 120,000+ machines to both replace their existing solution and in new installations.

Canteen was looking for a new supplier because all their 3G devices needed to be upgraded. Taking the opportunity of doing a formal RFP, they spent over a year looking for the best solution.

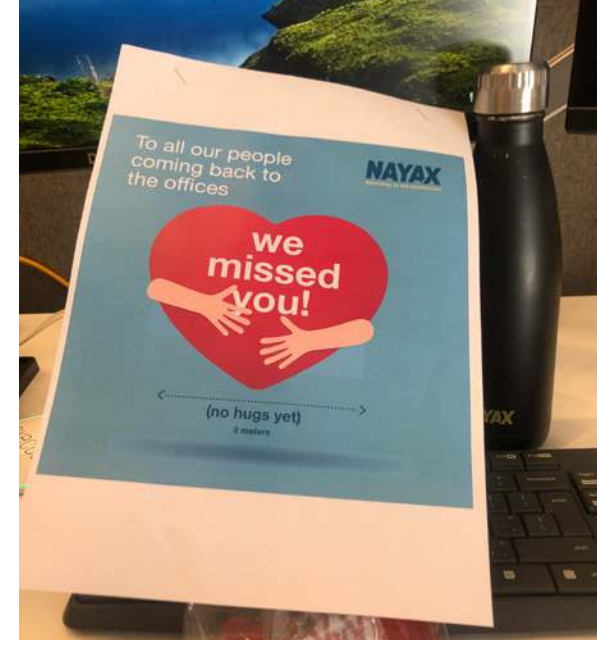
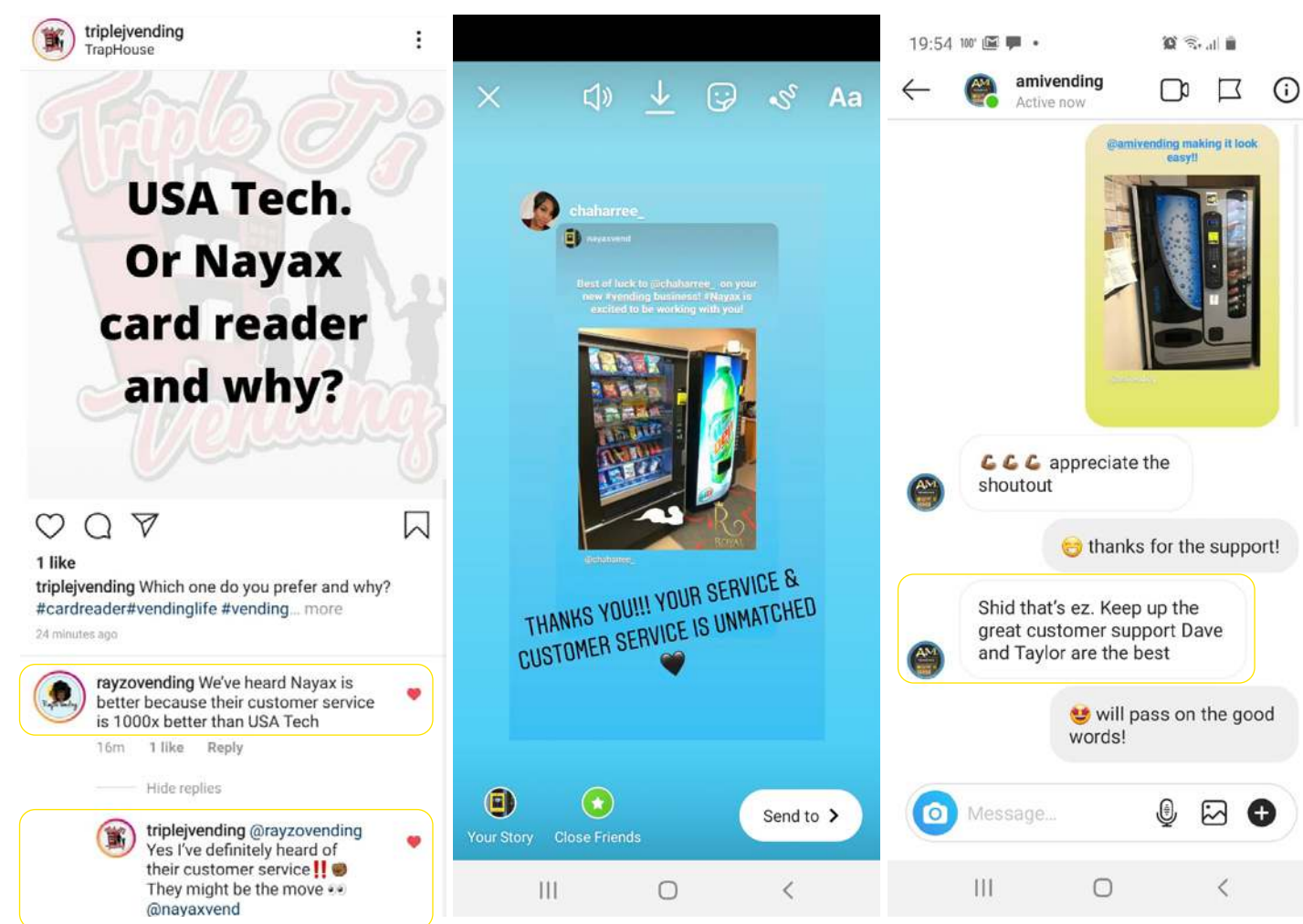
So, what sold them on Nayax? The fact that our devices are EMV certified, as well as offering flexible processing options. That VPOS Touch offers an all-in-one cashless & telemetry solution, as well as a touch screen, is certainly a more attractive solution. Nayax also provides future proof technology and development capabilities to ensure that there's no need to make a change for years to come!

Please remember this news is for internal use only and should not be shared outside the company, especially as we're still in the POC stage.



We're Number 1!

One of Nayax's strongest selling points is our Support teams! It's a big differentiator between us and our competitors. Keep up the good work!



Chronicle – a word from Nayax employees

This time we focus on our down under Aussie team

Abu Emran's interview

What's your story?

(tell us about you / family / background)

I was born in Bangladesh, and moved to Australia 17 years ago. Got married back in 2010 to my wife who I knew from back in Bangladesh and we are blessed with a son, Aaraf, who is now 3 years and 3 months old. We are now looking forward to our next child due in October 😊

What do you do at Nayax?

I am the Finance Manager of Nayax Australia, looking after all finance and account matters. I have a team of two – Nikita and Mitchell who help me run the entire finance department for Australia.

What was your best career decision?

It's not because I currently work at Nayax, but without any doubt joining Nayax is one of my best career decisions so far. For the last 13 years I've been working in diverse companies, but working with such a young, vibrant and fast growing team is fun and challenging.

Tell us about your hobbies / what do you like to do in your spare time?

Since my son was born, he has become my only hobby after work! Besides that, I love to watch thriller movies and TV series (I am so addicted, I've even watched Korean, European and other countries' thriller movies with subtitles), trekking (last year I did Everest base camp (tick from bucket list), Mount Batur trek in Bali and most of the hikes around Sydney); adventure activities (bungee jumping in New Zealand, rafting, next on the list is Skydiving – waiting for a sponsor 😊), playing Badminton (not a professional but love it – play every week), and finally, watching cricket!

What is your favorite place in the world and where would you like to visit when travel is back?

Definitely Japan will be the place I would love to go again after restrictions are eased – Japan is the place where culture, history, technology, night life, safety, cleanliness, people's behavior, and last but not least, the food, are amazing – it is the best. And I am already planning for it 😊 (probably when the Olympics are held next year in 2021).



Brent Plimpton's interview

What's your story?

(tell us about you / family / background)

I was born in Hobart, Tasmania. I was a professional chef, which allowed my career to extend from Hobart to Melbourne to London to France and finally Sydney. I worked in a couple of London's leading Michelin Star restaurants. Some key highlights were working for Marco Pierre White and Gordon Ramsey, as well as cooking for Lady Diana, Demi Moore and Jeffrey Archer. I also ran some small restaurants in Sydney. I got married late in life, to my beautiful wife, Erica.

What do you do at Nayax?

Senior Account Manager

What was your best career decision?

In my 30s, leaving the restaurant industry to work in a corporate environment.

Tell us about your hobbies / what do you like to do in your spare time?

Cooking, keeping healthy, overseas holidays and reading.

What is your favorite place in the world and where would you like to visit when travel is back?

My favourite place is Ubud in Bali, and I would like to go back to Italy.



Living Vicariously!

Until we can travel and meet up with friends and family, here are a few of your favorite moments relaxing with a drink!



Lewis Zimble & Oded & Galit Frenkel out on the town in London



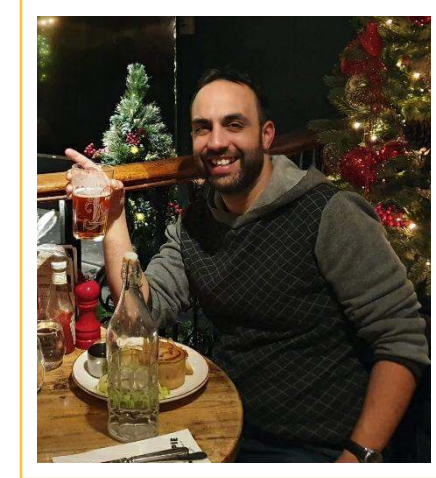
Luisa Duran enjoying a Prague vacation with her family



Liz Harrex-Perks with her favorite Sauvignon Blanc in Budapest



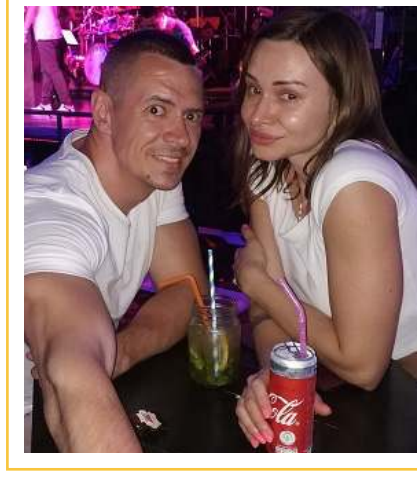
Rolf Salomon & Omri Peled enjoying a drink in Tokyo



Flashback to Christmas, 2019 in London with Erez Aminpour



Shiran Lev on ice in Koh-Samui



Alex Dobkin drinking cocktails with his wife in Phuket